

KORINKO

CAPITAL

Overview

Most recently served as CFO of a multi-location automotive dealership group (~\$350M revenue). Experienced in acquisitions, financial operations, and scaling multi-unit businesses. Seeking to acquire and operate a single business with strong fundamentals and long-term growth potential.

Operator-led | Long-term ownership mindset | Flexible structuring | Fast decisions

Acquisition Criteria

- SDE: \$400,000+
- Purchase Price: Typically \$1M - \$2M ($\leq 3.0x$ SDE target)
- Industries: B2B services, automotive-adjacent, light industrial, niche services
- Geography: Ohio / Midwest preferred
- Financials: Strong reporting, consistent earnings, clean add-backs

Buyer Qualifications

- Prequalified with Huntington Bank for SBA financing
- Extensive experience in financial analysis, operations, and acquisitions
- Proven track record improving performance across multi-location businesses
- Ability to execute transactions quickly and professionally

Why Sellers Choose Korinko Capital

- Certainty of close with committed financing and disciplined process
- Operator-focused approach with long-term ownership mindset
- Respect for legacy, employees, and customer relationships
- Flexible deal structuring, including seller participation
- Clear, efficient, and transparent communication throughout the process

Transaction Approach

- Open to seller transition support (3-6 months)
- Flexible structuring including seller notes
- Focus on long-term ownership and operational improvement
- Confidential and streamlined execution process

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